

# Master Rick Rando

Author, Consultant, Keynote Empowerment Speaker

***Kickstarting Confident Leaders!*** My experience in business culminates not only on the martial arts training floor, but in mentoring executives and middle management in the corporate world as well. While still in my teens, I ascended into a position of leadership and learned very quickly the value of *leading by influence*. This, combined with the concept of the teamwork through practicing *servant cohesiveness*, blends together a powerful “leadership through example” model of success. With well over two thousand speaking engagements/seminars under my “belt”, I’ll be sure to *kickstart* the assertion of confident leaders in your organization! **But don’t just take my word for it:**



*“Keynote Speaker Master Rick Rando engaged and motivated our team members throughout our annual Pennsylvania/Maryland Safety Team Summit for Columbia Gas. Communicating the importance of dedication, persistence, and hard work, Master Rando’s electricity and motivational words inspired our personnel to focus on their safety awareness efforts and take our corporate safety performance to new levels. Columbia Gas, a Division of NiSource, would recommend Master Rando to any organization or group that wishes to challenge their people to be team players rather unengaged underachievers. The feedback we received from the event was entirely positive and every single employee in the room left excited to conquer any challenge that lies ahead. I strongly advocate Master Rick Rando’s presentation to anyone who is ready to improve themselves, both personally and on the job.” – Mr. Kerry Puffinburger (HS&E Coordinator – Columbia Gas of Pennsylvania) (COO Flagship Rehabilitation Services)*

*“It was truly a pleasure attending a team build with Master Rick Rando. The events and exercises were engaging, knowledge filled, and extremely well organized. As an executive, the tools and lessons learned during the exercises have crossed over and had a positive impact in both my personal and professional relationships. This was a fun and amazing experience that we will absolutely repeat with our entire management team yearly. It was great to see the leaders and managers in our organization work together, build relationships, and enhance their leadership abilities. We are amazed at the results already!” – Mrs. Chelsea Boyle (COO Flagship Rehabilitation Services)*

*“We really didn’t know what to expect. We’re a bakery and not really the most physical bunch of people in terms of our work. Master Rick Rando is an incredible speaker. He is very motivating and makes you feel like you can do anything. By the end of 45 minutes, he had us breaking boards with karate chops with our hands and it was one of the most amazing things that we’ve ever done! It was awesome! We were all cheering each other on and by the end of the day we felt like we could break bricks with our heads. We were so proud of ourselves that we quickly loaded our pictures up on Facebook for everyone to see!” – Ms. Mary Alice (Charm City Cakes, Baltimore, MD - Food Network’s: Ace of Cakes)*

*“As a participant in Rick Rando’s team building training with Allegany College of Maryland, I left the presentation feeling inspired and motivated to make positive change. With a degree in Communication, I oftentimes sit through these types of programs feeling agitated by a presenter who simply reads from a PowerPoint presentation. Rick Rando is the complete opposite in terms of being dynamic and interesting. He presents the information anecdotally which provides for intriguing and humorous delivery of the training topics. After the session, my colleagues could not stop talking about how quickly the time flew and how much FUN we all had. I would highly recommend Rick Rando for any speaking engagement. He is truly a ‘fire starter!’” – Ms. Tara DeVore (Advisement Counselor at Allegany College of Maryland)*

*“Master Rando’s message to our students was delivered with passion, enthusiasm, and humor. He was engaging and interactive with our teens, as he delivered a challenge to them to work toward high goals and to settle for nothing less than their best efforts at all times. He encouraged the students to be respectful of others, to face every day with a*

positive attitude, and to remember that each day is an opportunity to reach their goals. It was truly inspiring!"

**- Mr. Gene Morgan (Principal of Mountain Ridge High School)**

"Master Rando has participated in various different events at Westernport Elementary in the last 10 years. No matter what the topic, Master Rando always sends a positive message and is able to connect with our students. Rick is extremely personable and he has a wonderful sense of humor that kids respond to. He's able to tailor his message to any age group. After each program, our students would continue to talk about Master Rando and the impact his message had on them. Master Rando always sends a message of self-empowerment. His main goal, no matter what program he engages in, is to teach self-confidence and to build children's self-esteem. The truth of the matter is that Master Rando is a wonderful teacher and he has a natural way of making people feel comfortable in his presence. During his presentations, people want to participate and become involved; when that level of student enthusiasm occurs, real learning takes place. I personally believe Master Rando has students' best interest in mind and truly cares about our community's future." - **Mr. Andrew Ferguson (School Guidance Counselor)**

"On behalf of my colleagues at GROWTH by NCRC, we thoroughly enjoyed Master Rando's keynote comments to the kick-off of our Annual All-Staff Meeting in Washington, D.C. last week. Throughout Thursday evening, his message was described as "uplifting," "inspiring," and "engagingly charismatic" among the team. For me, a proud Western Marylander, I loved sharing one of the "best of the best" with my co-workers as we focus on our goals and objectives for 2020!" - **Mrs. Brenda Friend (Special Assistant to the Chief, Community Development - GROWTH Office Manager)**

"Thank you so much for speaking to my Professional Development group of students at Frostburg State University. My students thoroughly enjoyed your presentation. Master Rando, you are truly an inspirational and motivational leader. I value your words as they are real life examples of your success, your history, and what the future holds for you. To continue to strive for better things whether that is through innovation or technology - it clearly demonstrates that you are someone to pursue and push for simply the best. This was clearly a great message to young inspiring students. In speaking to my class you were able to encourage them through your words of wisdom and discipline. You spoke about the importance of community and networking and I admire your dedication to both. You are a great role model and set forth a superior example, to people of all ages. Thank you again!" - **Mrs. Jodi D. McClintock (Professor at Frostburg State University)**

"Master Rando is one of those rare speakers and coaches who is both engaging and effective. He uses his background as the Owner and President of Kick Masters Karate, LLC and sixth degree black belt to create unique presentations for his clients, build leaders, and inspire kids and adults alike. Above that, Rick is friendly, caring and inspiring! Whether the presentation is for an educational or corporate setting, Rick is able to engage, entertain and educate his clients. He is a terrific speaker and I would recommend him to anyone looking for a wonderful, motivational coach." - **Mrs. Danielle Willetts (President of Little Dog Social Media)**

"Recently we had the pleasure of having Master Rando as our guest presenter for a school-wide assembly. We're a small elementary school with a big heart so we like to go for the speakers that offer 'the most bang for the buck'. And with Master Rando, that's exactly what you get! The staff and students of Accident Elementary look forward to Master Rando's visits because he captivates all of us! The teachers watch in amazement as this one man keeps the attention of 300 students for over an hour. Naturally we (teachers and staff) take mental notes so we can later attempt to emulate his posture and excitement, but most of all, we try to duplicate the respect he's given as the speaker. Each time he visits everyone leaves with one more 'take away' to keep in our pocket, classroom, and most of all, in our hearts!" - **Mrs. Katie Lauder (Accident Elementary School Teacher)**

"Your presentation in Ohio was exceptional! You engaged the audience and delivered a powerful message as promised. I was particularly impressed with the integration of our safety messages within your illustrations/story telling. To bring a topic to the table with a personal vested interest the way you did has started a conversation among employees/team-members and left a mark on our safety culture in a very positive and immeasurable way. Kudos sir!" - **Mr. Joe Coffey (Leader of Field Operations at Columbia Gas/NiSource)**

"My leaders left challenged and inspired to raise the bar at my business. Master Rick Rando's fun and thoughtful approach to teaching leadership principles that matter, was exactly what we needed to take our performance to the

next level. Thank you for your attention to excellence Master Rando!" – **Mr. Bill Boyer (Owner of Chick-fil-A at the Country Club Mall)**

"When I contacted Master Rando, he immediately had many ideas that we could and how we could incorporate the activities into life and basketball. During our hour session, we were involved in activities that included team work, strategy and leadership, along with life lessons that would help my players in the future. They are now always using his terms of being a 'Fire Starter' or an 'Energy Sucker', which has caused our players to understand how important their attitude can impact the team. This day has been the best experience that I have been able to provide for my players outside of basketball." – **Mr. Charlie Grove (Mountain Ridge High School's Girls Basketball Coach)**

"Thanks so much for the awesome presentation for our kids here at the Center for Career and Technical Education. I feel the students heard your message about gaining an understanding of who they are, the importance of planning and respect, and tapping into their inner 'fire-starter'. Our kids needed to hear that message today, and I can't think of anyone who could have delivered it better than someone with your energy. I look forward to continued work with you for our kids in the future!" – **Mrs. Candy Canan (Principal of the Center for Career and Technical Education)**

"Many thanks to Master Rando for presenting such a high quality program to our students at Grantsville Elementary! There are always high expectations for a Master Rando Presentation and we were certainly not disappointed. Students laughed and moved along with Master Rando as he led them in an engaging and motivation discussion about making positive choices that will led to their good health and overall wellness. The day after the presentation, I had an entire class of 'fire-starters'...there were no 'energy-suckers' to be found. It was obvious that Master Rando had successfully shared his powerful message and the message was powerfully received!" – **Mrs. Shana Rhoten (Educator at Grantsville Elementary)**

"Your presentation was uplifting, entertaining, and enlightening. You shared refreshing topics in a manner that was both humorous and entertaining, while still getting your message across to the entire audience. That's a hard combination to achieve, but you did it with style and grace. Your connection with the organization and willing to share your interest in doing so is the exception not the rule. Your enthusiasm is contagious, and you would be a huge asset to ANY group who is looking for an amazing, one-of-a-kind speaker." – **Mr. John R. Hampton (Maryland State Highway Administration)**

"Master Rick Rando has delivered great speaking engagements for me and others at Garrett College on a number of occasions. In addition to speaking to local entrepreneurs and others at our annual Power of Possibilities Summit, he has addressed our faculty and staff and most recently gave a memorable presentation to our inaugural Leadership Garrett County class, which was very well received by our students. I can always count on Master Rando to deliver hard-hitting advice that gives attendees specific, powerful takeaways that they can act on immediately after leaving the session. I highly recommend Master Rando...he's amazing!" – **Mr. Mike Tumbarello (Director, Garrett College Center for Entrepreneurship and Innovation at Garrett College)**

"Master Rick Rando recently spoke to Keyser Primary School and our students are still taking about his visit. I have observed our teachers say, 'Show me a Level 10!' and the students sit-up straight and proud. More importantly, I hear kids using words like 'fire-starter' and 'good stuff in, good stuff out; bad stuff in, bad stuff out.' They intently listened to Master Rando's 45-minute presentation, and truly absorbed what he was presenting. One student in particular that has struggled with behavior and emotional disorders since beginning school at 3, was particularly blessed by Master Rando's talk. He still tells his teacher, 'I love Master Rando. Will you tell him I'm having a good day?' For me to hear the longing in this child's voice for acceptance and approval from a man that he only heard once is incredible." – **Mrs. Barb Kesner (Principal of Keyser Primary School)**

"Keyser Primary School was honored to have Master Rick Rando visit and speak with our entire student body. He did a wonderful job with his lively, engaging presentations of Stranger Safety and the '5 Keys to Succeed!' His interactions with the students were priceless and the students really enjoyed his enthusiasm and how much he truly cared about the things they had to say. Since his presentation, many of our students and teachers have been practicing some of his key points including being 'fire-starters' instead of 'energy-suckers,' showing a 'Level 10' posture, and going out of their way to show kindness to others. We can't wait to have Master Rando back at KPS!" – **Mrs. Ashley Steckman (Title I Reading Specialist at Keyser Primary School)**

"Thank you so much for presenting to the ACM Advancement Staff! In just 30 minutes, you were able to both challenge and inspire my team. I am still hearing comments about the presentation with words such as "awesome,"

*“inspirational,” and “transformative!” I appreciate your willingness to give of your time and for making personal connections with my team. Your integrity as a business owner and the priority you demonstrate in your role as a husband and father are humbling.” – Mr. David Jones (Vice President of Advancement and Community Relations & Executive Director of the ACM Foundation; Allegany College of Maryland)*

*“I have partnered with Master Rando in the past with providing school assemblies and have known him as an influential pillar within the Allegany County community. Master Rando shared his assembly at Smithsburg Elementary School in Washington County Public Schools and focused on finishing the school year strong, which including topics such as showing focus and respect, as well as being a kind and energized ‘fire-starter.’ Students and staff were engaged and used the lingo school-wide and within their classrooms. He has the ability to connect with students through humor and humility. Our school overall enjoyed the program immensely!” – Mrs. Kandi Macauley (School Counselor, Smithsburg Elementary School)*

*“Every one of my leaders thoroughly enjoyed themselves and stated it was the best leadership, teambuilding event that we have done. From teamwork, communication, to developing your personal brand, each one of my partners took home some valuable lessons that can help them be successful at Cintas.” – Mr. David Show (General Manager at Cintas Corporation)*

*“Master Rando visited Frankfort High School in the spring of 2017, speaking to our 9<sup>th</sup>-11<sup>th</sup> grades. His message on ‘Empowering Oneself’ was amazing. Knowing who you are and being true to yourself was one key point that hit home quickly with our student body. Being a ‘fire-starter’ and not an ‘energy-sucker’ was a stand-out component that was quite powerful as well. Extinguishing entitlement was another avenue that led to...‘no one is entitled to anything...working hard is what gets you to where you want to be.’ And finally, the one characteristic that resonated with our faculty and students at FHS was serving others. In the words of Master Rando: ‘Success follows those who serve others.’ This man kept the audience enthralled and focused during his entire presentation. He used anecdotes, a bit of comedy, and personal experiences to share his message with the students and pique their interest. In fact, you could hear a pin drop when he was storytelling. His message was positive and uplifting for young adults; and our hope is that Master Rando’s content will help change lives, one student at a time.” – Mrs. Kelly R. Haines (Assistant Principal at Frankfort High School)*

*“What a privilege it was to have Master Rick Rando as our Leadership Garrett County 2017-2018 closing ceremony keynote! Rick inspired the group to ‘know who they are’ and to approach their future with purpose and passion. He encouraged them along their journey to treat people with respect and compassion, and to always be thankful for their blessings. Additionally, Master Rick inspired the group to approach life with integrity and focus. What a perfect way to conclude this seven-month leadership project!” – Mrs. Connie Meyers (The Maryland Salem Children’s Trust)*

*“Master Rando is incredible. We have partnered with him on numerous occasions and have never been let down. From the very first phone call to discuss an event he has me feeling inspired. I hang up thinking, ‘Yes! You’re right! My team IS amazing, and we need to remind them of that.’ His positivity is infectious, and he knows just what to say to remind us of our worth. I joke that after we hear from Rick, we always seem to have a few extra people staying behind to help clean up after an event. It’s because he is able to reignite a fire within our team, reminding them that it makes them FEEL good to work hard, and that by being dedicated to their job they are making a difference. We’re so happy to have someone like Rick on #TeamFP!” – Kati Kenney (VP of Marketing with First Peoples Community Federal Credit Union)*

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